



The 2026 Drug Testing Industry Survey

The Current Consulting Group's 28th Annual Drug Testing Industry Survey polled 450 employee screening experts on current trends and their predictions for the future of the industry. Hot topics covered in the survey include emerging technologies, oral fluid testing, proctored/virtual testing, rapid-result testing, and testing price trends.

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What can we learn from this year's survey?



Employers continue to drop marijuana from their drug test panel, though the trend has leveled off. And although the rescheduling of marijuana may cause some employers to stop testing for marijuana, most providers believe it will not be a significant number.



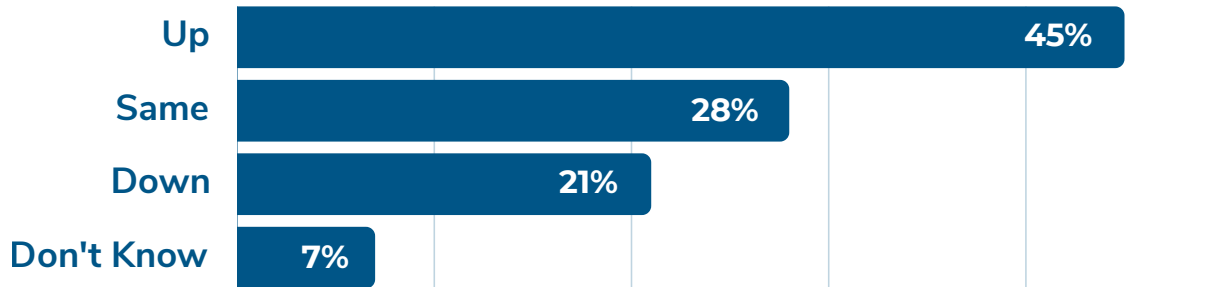
Oral fluid testing sales have been hurt by the federal government's failure to fully implement DOT regulations for lab-based oral fluid testing.



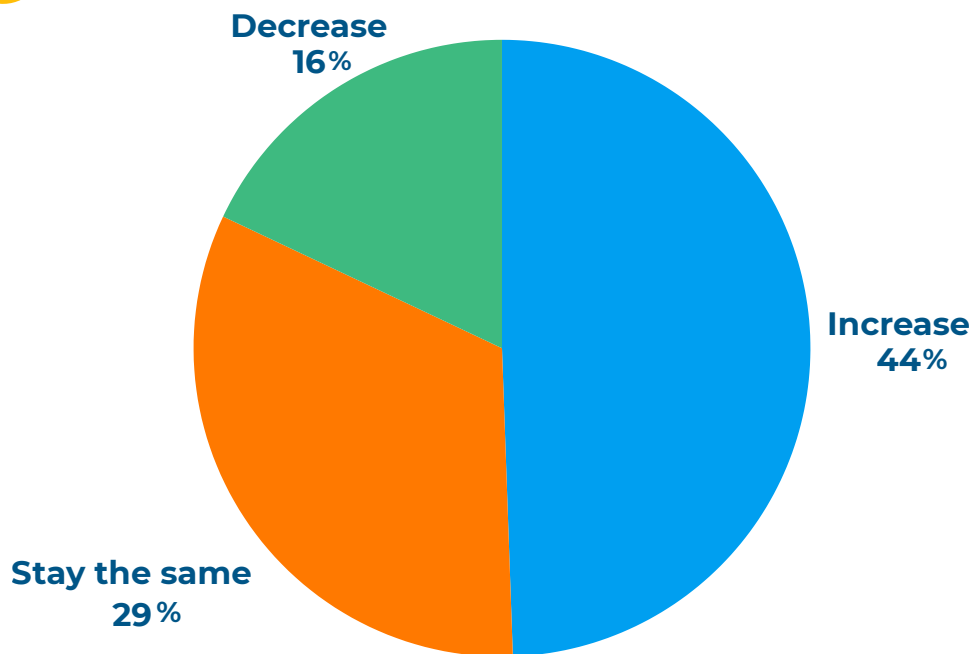
Drug testing prices are increasing, and most providers blame laboratories for the need to raise their prices.

State of the Drug Testing Industry

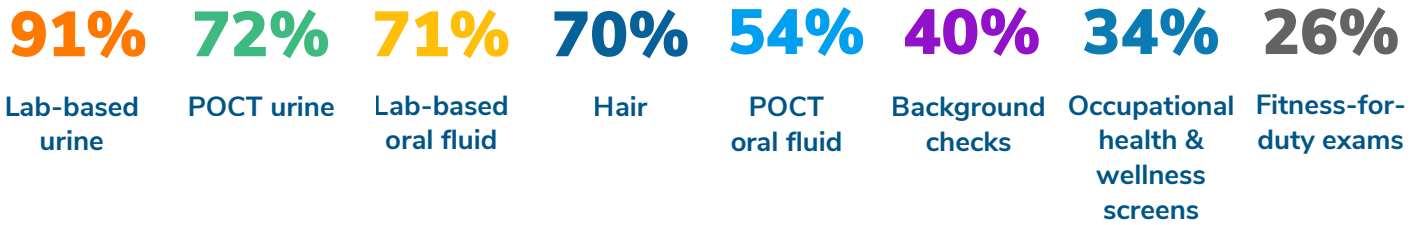
Are drug testing sales: up or down over the past 12 months?



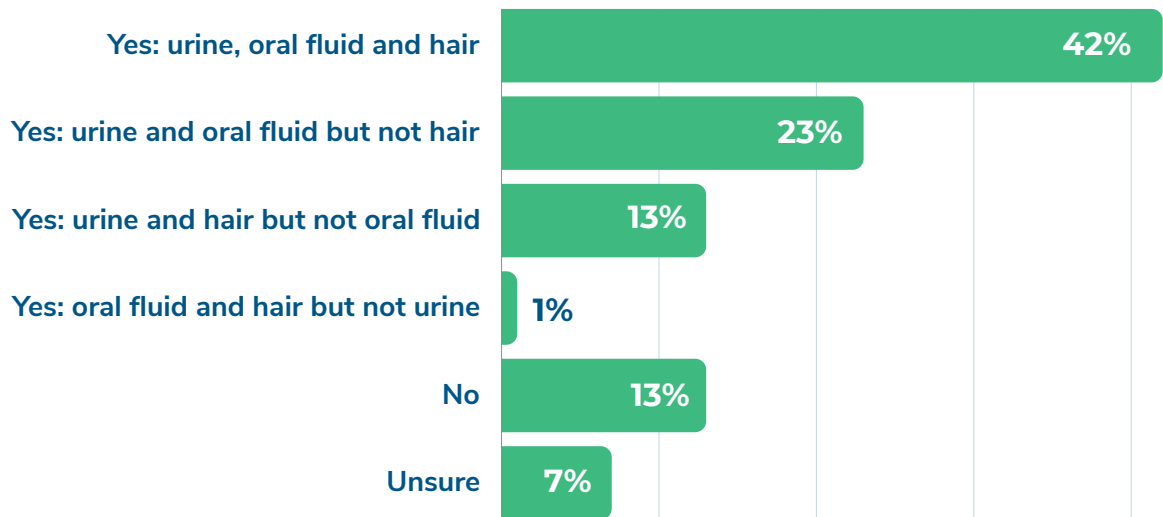
Will sales change by the end of 2026?



Which Screening Methods Do You Currently Offer?

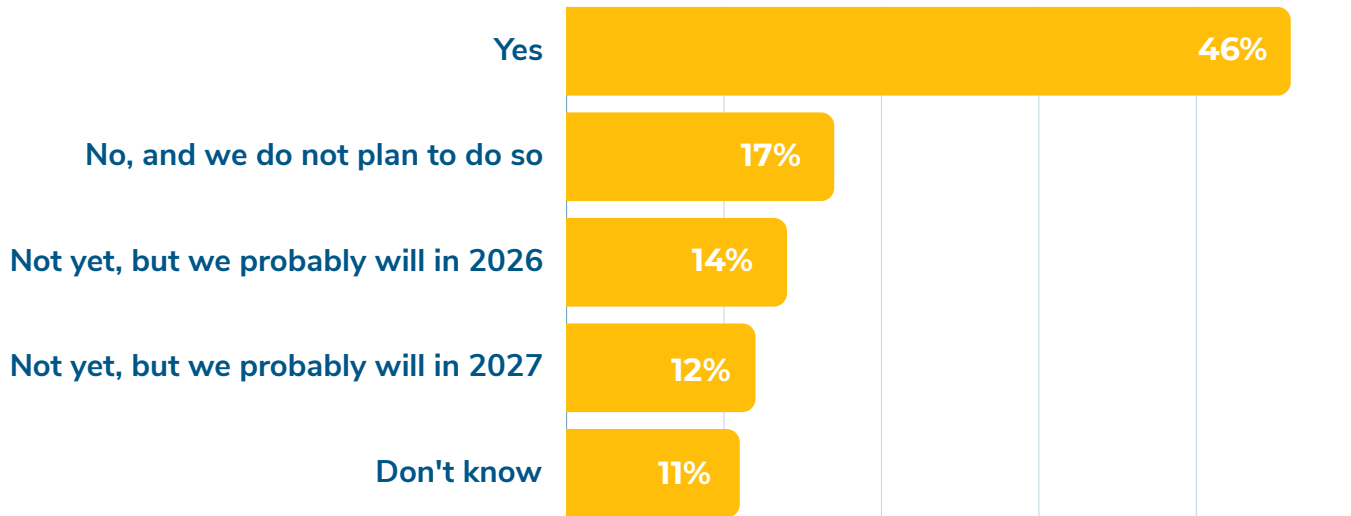


Do You Have Customers Who Use More Than One Drug Testing Method?



Your Drug Testing Business

Have You Increased Drug Testing Prices?

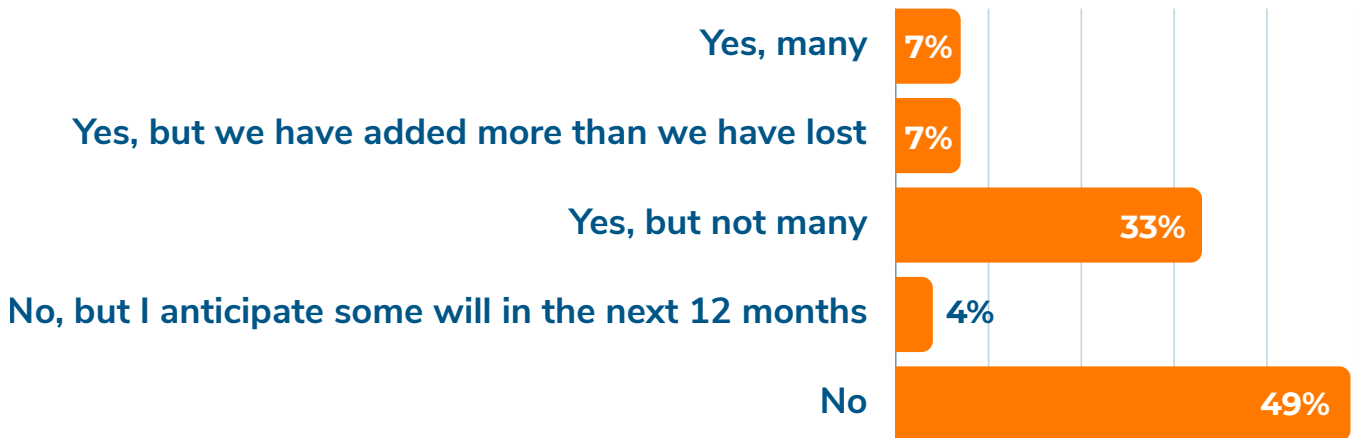


What's Driving Price Increases?

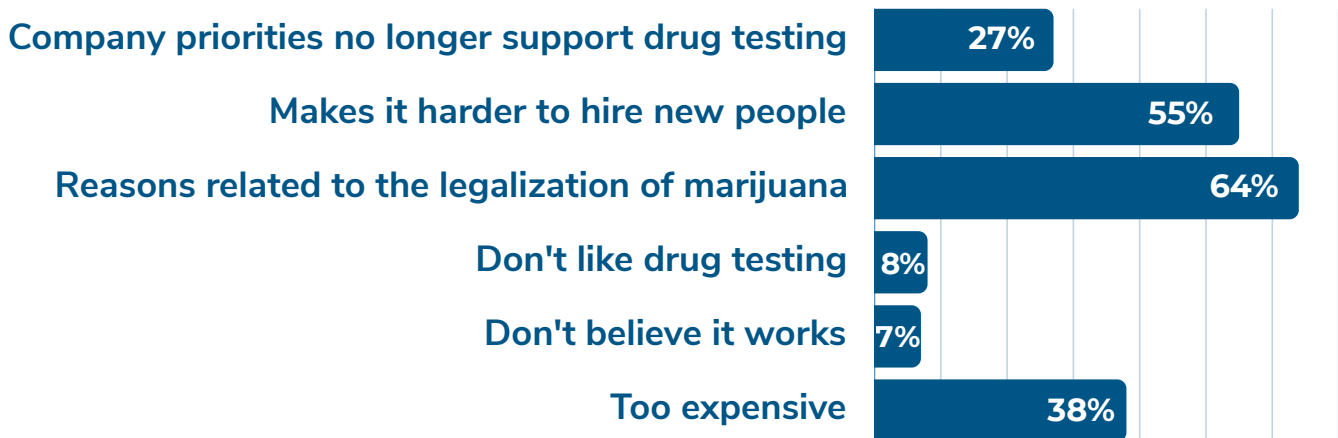


Your Clients' Drug Testing Program

Have You Had Many Clients Completely Discontinue Drug Testing in the Past 3 Years?

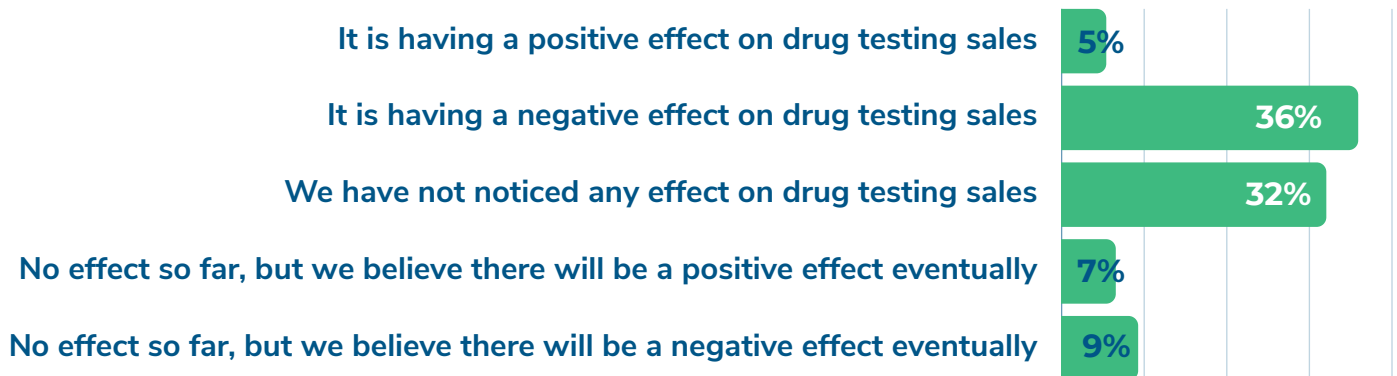


Why Do You Believe Employers Stop Conducting Drug Testing?

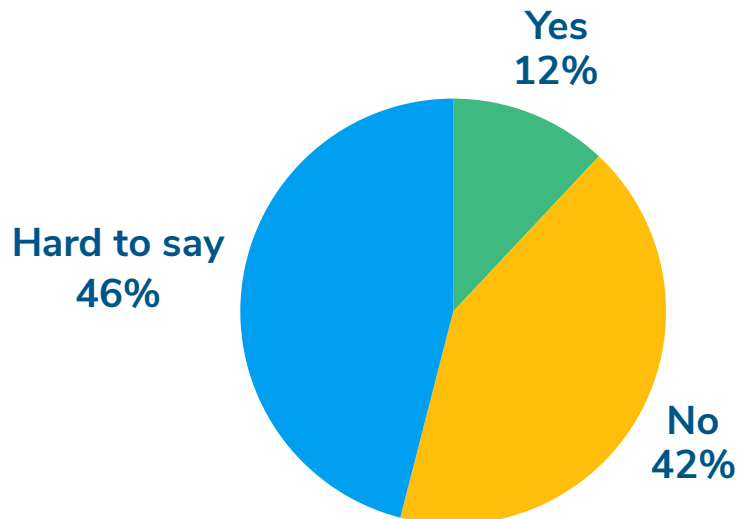


Legal Marijuana and Drug Testing

How Much Is the Legalization of Marijuana Affecting Drug Testing Sales?

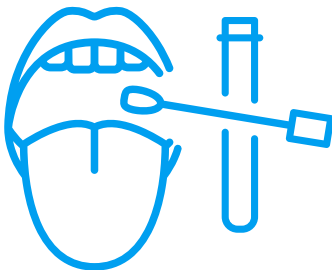
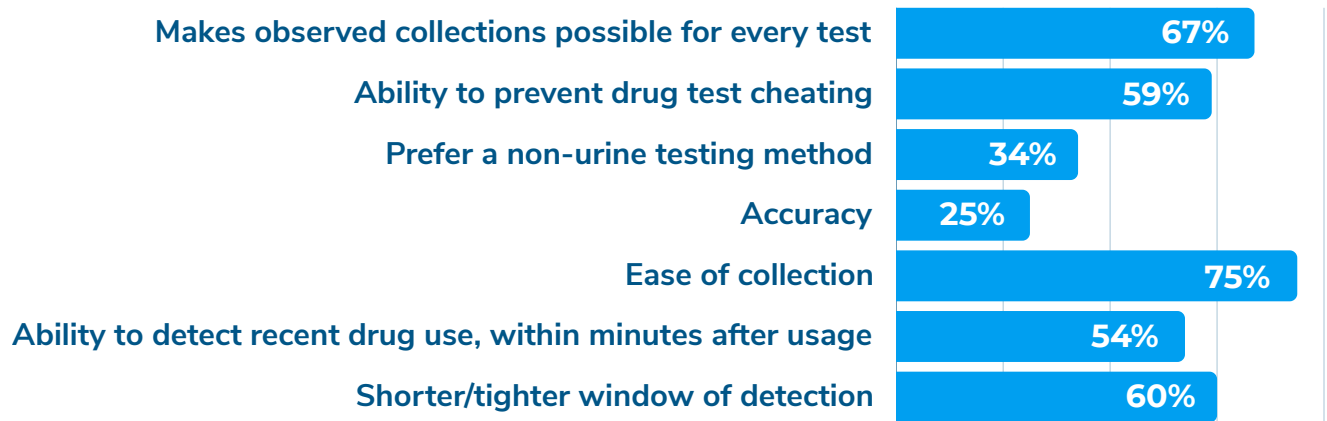


Will the Rescheduling of Marijuana Result in DOT No Longer Having the Authority to Require Covered Employers to Test for Marijuana?

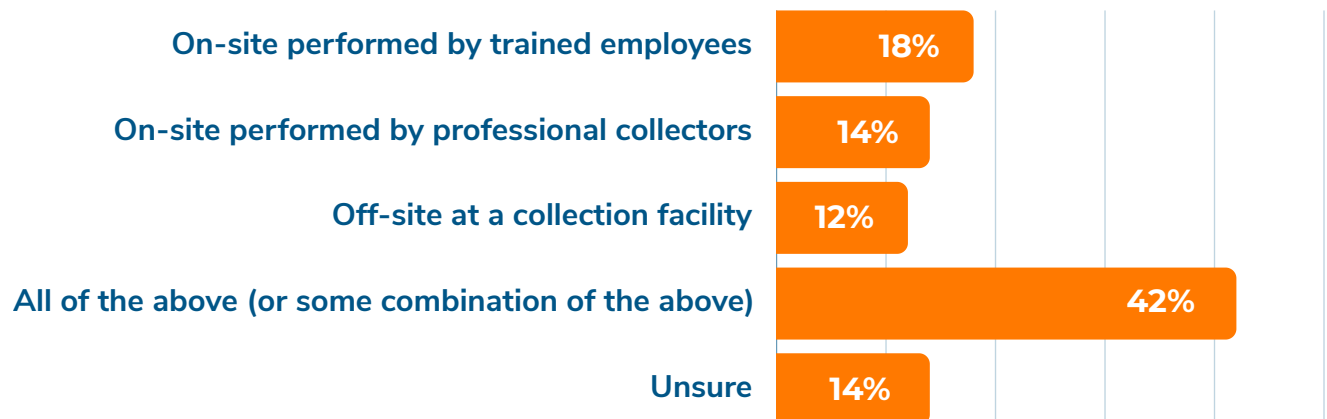


Oral Fluid Testing

What Characteristics of Oral Fluid Testing Are of Most Interest to Your Customers?

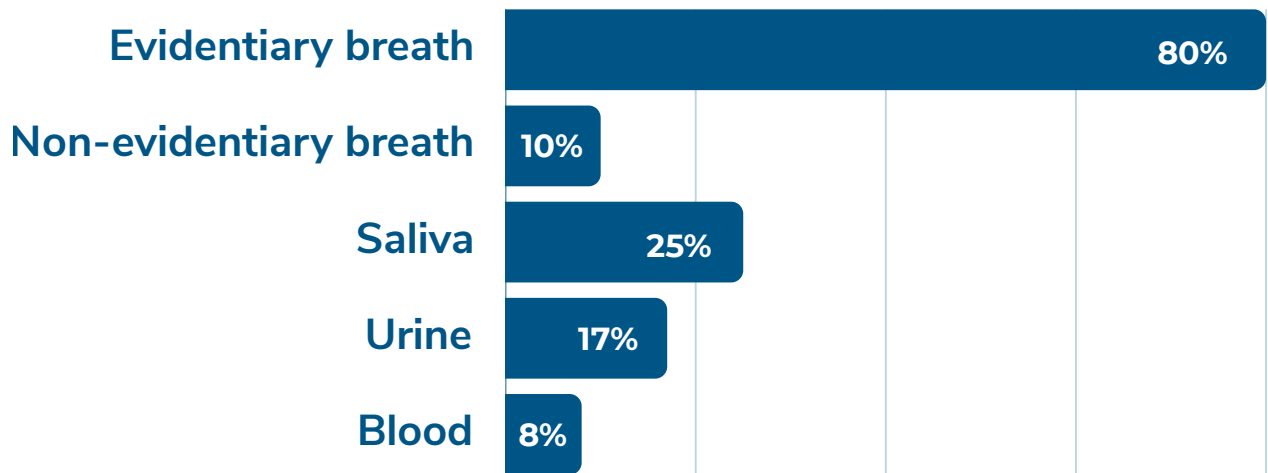


For Those Customers Using Oral Fluid, Where Are They Performing the Collection?

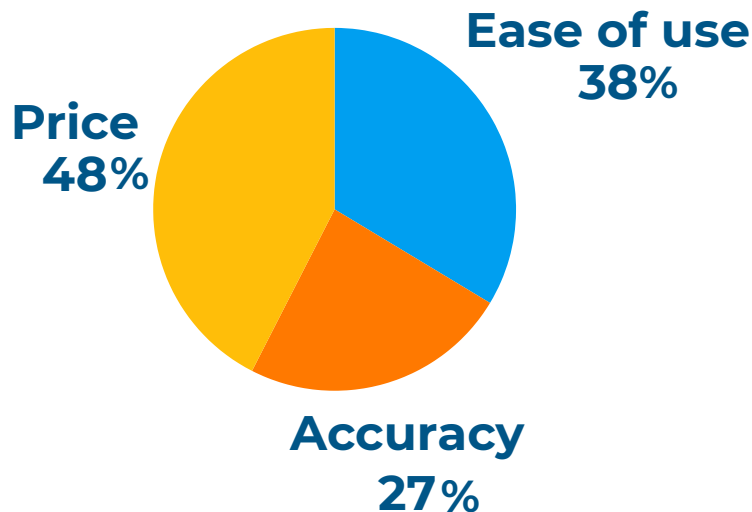


Alcohol Testing

Which Alcohol Testing Method Do Your Clients Prefer?



What Challenges Do You Currently Experience with Your Alcohol Testing Program That a New Screening Device Could Help Solve?



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